



JOHNNA JOHNSON & Co.

"Providing uncommon inspiration, education and tools for remarkable transformation."

Workshop Overview

Building Exceptional Teams *through* Outstanding Leadership

General Program Description:

Did you realize that you (leaders, supervisors, managers) have more influence over your employees than do salaries, benefits, schedules and job markets? That's powerful! Chances are, 4 out of 5 people leaving your organization are doing so because their direct supervisor is failing to meet their needs. That leaves you feeling a bit queasy, doesn't it?

In *Building Exceptional Teams through Outstanding Leadership*, you will discover revealing truths about what your teams really want from you. From respect, listening and expecting more to communicating the vision, working for the best and most importantly, integrity --- you will walk out overwhelmed with excitement for what the future holds for you and your staff. Your team is depending on you to pay attention to them, improve things at all times and guide them straight up the ladder of success. As a result of you implementing the invaluable tools in this course, your employees will excel, producing better results and service. Turnover will decrease and morale will skyrocket. And guess who will be the hero? Y O U!

You will develop an action plan filled with new insights, goals and ideas on building exceptional teams solely through the outstanding example you are committed to leading by. Leadership has never been so rewarding!

Results/Benefits/ROI:

As a result of your investment in your people – your most valuable asset – here are some of the major benefits you can anticipate:

- New, energized leaders;
- Fewer turnovers;
- Cost savings;
- Increased production from teams;
- Unbelievable job satisfaction;
- More trust;
- People on board with change;
- Better communication and
- Reaching new heights at all levels of the organization!

Program Objectives:

As a result of this dynamic workshop participants in this course will:

- Raise awareness about reasons employees leave;
- Identify the true motivators of employees;
- Discover what teams really want leaders to know;
- Analyze the example you are setting for your team;
- Define integrity and discuss ways to build trust;
- Reflect on personal behaviors that aren't conducive to leadership;
- Share ideas and methods to letting the bad apples go;
- Crystallize their team vision with intentions of sharing it with their teams;
- Develop strategies to help teams understand change;
- Reflect on commitment to being the best;
- List leadership styles and benefits to each style;
- Describe essential qualities of leaders;
- Devise an aggressive action plan Building Exceptional Teams through Outstanding Leadership!

General Program Outline:

The *general* outline for this incredible seminar includes:

Why 80% of Your Employees Call it Quits
 Leadership is More Influential than Money
 Your Team = Overachievers
 Your Team Follows Your Example
 Integrity is Everything
 Under the Microscope: Everything You Do Matters
 Do Everyone a Favor...Release the Problem People
 Without a Vision, Everyone's Lost
 Change is Good – If You Think So
 Your Team Wants to Work for the Best!
 Which Leadership Styles Thrive
 Essential Qualities of Leaders
 What Will You Do?

Delivery Options:

- **Full Day Training Session** (6 hours, 9am to 4pm)
 - Complete outline discussed in detail with several examples, activities, group discussions, videos and plenty of opportunities to interact with Johnna to customize individual situations;
 - Personalized Leadership Assessment & Workbook (additional fee);
 - What a great kick start to your leadership and team retreats.
 - Excellent course for new supervisors!
- **½ Day Training Session** (3 hours, 9am to Noon or 1pm to 4pm):
 - Complete outline discussed with examples, a group activity and group discussions if time permits;
 - Personalized Leadership Assessment (additional fee);
 - Fits perfectly into your regional leadership & team meetings - just in time for strategic planning!

The Facilitator:

Johnna Schuck Johnson inspires organizations, teams and individuals to ***Raise the Bar: From Mediocrity to Excellence!*** Throughout her keynotes, workshops and coaching, you will experience not only her energetic and interactive methods but most importantly, her essential elements of excellence: Ambition, Attitude & Action!

With over 15 years in the Training & Development industry, Johnna has worked extensively in both the private and government sectors along with numerous professional associations and individuals. Johnna has served as a Training Officer for the largest law enforcement agency in the state of Idaho, earned her way into the top 2% of an International Cosmetic Company as a Sales Director and was an instructor for the largest financial institution in the world!

In 2003, she compiled her experience, drive and passion and founded New Heights Training & Development, offering keynotes, workshops and coaching to inspire her audiences to raise the bar from mediocrity to excellence in all areas of their lives. Regardless of her audience, Johnna brings techniques and tools that can be used by every type of person, business, and profession with an exceptional return on investment to *every* member of her audience. This high-energy, excellence-driven, Idaho-native exudes genuine passion not only in what she delivers but also in those she teaches.

In addition, Johnna received her Bachelor's Degree in General Communication with an emphasis in Training & Development from Boise State University and she possesses a variety of certifications that are a result of her commitment to continuing education and on-going professional development. She has served on the Board of Directors for the American Society for Training and Development (ASTD) and is a local and national member of numerous national business, speaking and training associations.

Whether she was receiving a college scholarship for her distinction of excellence, breaking numerous sales & performance records or starting her own companies, Johnna certainly has first-hand experience and know-how when it comes to raising the bar! With an impressive success rate and being an expert in her field, thousands have sought out Johnna's expertise to assist them with personal, professional and organizational excellence including colleagues, executives, military leaders and Fortune 500 companies.